



United States
Department of
Agriculture

Farm and
Foreign
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Services

Foreign
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Service

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TO WHOM IT MAY CONCERN:

I am writing to recommend Dr. Martin Sieber, whom I have known for over 20 years, for any party interested in an expert in international livestock trade and development to include livestock genetics, nutrition and herd management.

I first worked with Dr. Sieber during my assignment as Agricultural Attaché to the U.S. Embassy in Seoul, Korea beginning in 1993. At that time, Dr. Sieber was the Director of International Market Development for the National Association of Animal Breeders (NAAB) based in Columbia, Missouri. I joined Dr. Sieber in a number of meetings with Korean government officials to discuss import regulations affecting exports of U.S. livestock genetics. Seeking modifications to Korea's import regulations can be a tedious and time-consuming process. However, during the four years I worked with Dr. Sieber in Korea, I was continually impressed with his patience and dedication in working with the Korean officials that eventually led to expanded trade in U.S. livestock genetics.

My next opportunity to work with Dr. Sieber was during my assignment at the U.S. Embassy in Manila as Acting Agricultural Counselor beginning in 2005. Dr. Sieber served as consultant for a USDA-funded Philippine Dairy Herd Development project implemented by Land O'Lakes. I worked quite closely with Dr. Sieber on this project and his knowledge, expertise, and willingness to work under difficult circumstances were appreciated by all the stakeholders. Most impressive to me was Dr. Sieber's ability to adapt to the different personalities and organizations that comes with working on an international development project. As part of his consulting work, Dr. Sieber accompanied a Philippine dairy delegation to the United States to attend the World Ag Expo and to visit dairy farms in sub-tropical settings; a separate delegation to Thailand to observe dairy farms in a tropical environment, and participated as the Expert Speaker at a number of technical seminars to include successive Dairy Expos in the Philippines.

My most recent opportunity to work with Dr. Sieber was during my assignment as Agricultural Counselor in Jakarta, Indonesia beginning in 2008. At his own initiative, Dr. Sieber visited Indonesia and we travelled together to visit various dairy farmers and Indonesian government research & extension officials. Again, Dr. Sieber's expertise in dairy herd management in a tropical environment was appreciated by all – ranging from farm managers at modern large-scale farms with herd sizes up to 3,000 head down to small-farmer cooperatives with 5-10 head of dairy cows.

I have no doubt that Dr. Sieber will be a valuable asset to anyone seeking consulting work in the area of international livestock trade and development. If further information is needed, I would be happy to respond via my email address below.

Sincerely,

Dennis Voboril

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